

Month: \_\_\_\_\_



## PERFORMANCE MEASURES Week 4

	<u>Monday</u>	<u>Tuesday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>Friday</u>	
<i>New Customer Contacts</i>	Phone	1	1	1	1	5
	Word of Mouth	0	0	0	0	0
	Email	0	0	0	0	0
	Cross-selling	0	0	0	0	0
Total New Contacts	1	1	1	1	1	<b>5</b>
Quotes sent out		<input type="text"/>				
Appointments Gained		<input type="text"/>				
Clients Gained		<input type="text"/>				
Employees Gained		<input type="text" value="1"/>				
<b>Close Ratio:</b>		<input type="text" value="20.00%"/>				